

# **Deliberation on IFRS**

**IAS-1,2,,7, 8,10, 12,16,17,18,19,20, 23,  
24,27,28,31,32,36,37,38,39,40**

**IFRS -5,6,7, 8**

**by**

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**International  
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IAS-18

REVENUE

# Objective

- When the revenue should be recognised in profit & loss account
- Revenue is recognise when it is probable that future economic benefits will flow to the entity and these benefits can be measured reliably

# What is revenue

Revenue means gross inflow of economic benefits arising in the course of ordinary activities of an entity, such as -

- The sale of goods
- Rendering the services
- Use by others of an entity assets yielding interest, dividend & royalties

# Applicability

Not applicable to :

- Revenue arising from construction contract
- Revenue arising from hire purchase, lease agreements
- Insurance contracts
- Change in the fair value of financial assets and financial liabilities or their disposal

# Applicability

Not applicable to :

- Dividend arising from investments which are accounted for under the equity method
- Change in the value of other current assets
- Initial recognition and from changes in the fair value of biological assets related to agriculture activity
- Initial recognition of agricultural produce
- The extraction of mineral ores

# Measurement

Revenue shall be measured

- at the fair value of
- the consideration
- Received or receivable

Fair value has to be adjusted for any trade and volume discount

# Deferred Consideration

- When the receipt of consideration is deferred, the fair value could be arrived by discounting the future cash flow by imputed rate of interest.
- The difference between the nominal value and the fair value is treated as interest



# Imputed Rate of Interest

- The prevailing rate for a similar instrument  
or
- a rate of interest that discounts the nominal amount of the instrument to the current cash sales price of the goods or services.

# Revenue from sale of goods

- All significant risk and rewards of ownership have been transferred in goods
- Does not retain any effective control
- The amount of revenue can be measured reliably
- Probable that the economic benefits will flow to the entity
- Cost incurred or to be incurred can be measured reliably

# Revenue recognition when delivery of goods sold subject to conditions

- Installation and inspection
- Sale on approval
- Guaranteed sales
- Warranty sales
- Consignment sales

# **Exchange or swap of goods and or services**

- For similar goods – not recognised
- For dissimilar goods – recognised at fair value of goods received

# Repo agreement

Sale and repurchase agreement (other than swap transactions) under which the seller concurrently agrees to repurchase the same goods at a later date or when the seller has a call option to repurchase or the buyer has a put option to require the repurchase, by the seller, of the goods.

# Rendering of services

When the outcome of a transaction involving the rendering of services can be estimated reliably, revenue associated with the transaction shall be recognised *by reference to the stage of completion of the transaction at the end of the reporting period.*

# Rendering of services

- When outcome of the transaction can not be estimated reliably, revenue is to be recognised to the extent expenses incurred and expected to be recoverable.
- If considered not recoverable than to be expensed.

# Revenue recognition

- Installation fee
- Advertising & insurance agency commission
- Financial service commission
- Admission fee
- Tuition fee
- Entrance & Membership fee



# **Revenue from interest**

**Interest** – Effective interest method as set out in IAS-39

**Royalties** – Accrual basis in accordance with the substance of the relevant agreement

**Dividends** – To be recognised when the shareholder's right to receive payment is established

# Disclosure

- Accounting policy for revenue recognition
- method to determine the stage of completion
- Revenue arising from –
  - the sale of goods
  - the rendering of services
  - royalties, dividends, interest.
- Revenue from exchange of goods included.

***THANK***

***YOU***

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